

# Real Returns from Real Ideas: Launching Innovation Challenges in Banking

In the dynamic landscape of banking and financial services, innovation is no longer a choice but a critical imperative. As markets shift, customer expectations evolve, and new technologies emerge, financial institutions must find smarter, faster ways to solve business challenges.

#### STEP 01

# **Define Your Challenge**

Begin by identifying a specific business objective where innovation can drive measurable results such as lowering operational expenses, enhancing fraud detection, or improving customer satisfaction. A sharply defined question not only accelerates idea generation but also ensures submissions are relevant, actionable, and aligned with institutional priorities. Within IdeaScale, challenge prompts can be customized to focus your crowd on solving the problems that matter most.



#### **STEP 02**

#### **Build Internal Support**

Successful innovation efforts start with internal alignment. Engage key stakeholders department leads, compliance teams, and executive sponsors before launch to secure cross-functional buy-in and strategic support. Early involvement from leadership ensures the challenge is prioritized across the organization and helps establish credibility and momentum. With IdeaScale, you can easily invite collaborators, gather feedback, and keep stakeholders engaged throughout the campaign lifecycle.



#### STEP 03

#### **Promote Participation**

Use internal communication channels like email, intranet posts, and staff meetings to spread the word. Highlight the benefits of participation, such as professional recognition or opportunities for professional development.



# STEP 04

#### **Collect Ideas**

Streamline idea submission for employees using intuitive tools. IdeaScale's Microsoft Teams integration empowers your team to collaborate on ideas, provide feedback, and run campaigns directly within Teams. Foster team engagement by enabling comments, collaboration, and idea refinement within the platform.



# STEP 05

#### **Evaluate Submissions**

Set up a transparent, fair evaluation process that includes cross-functional reviewers. Use clear scoring criteria and provide feedback to all participants.



# STEP 06

# **Implement and Track Progress**

Assign responsibility for implementation and keep participants updated on progress. Celebrate quick wins to maintain momentum and drive continued engagement.



For teams ready to take the next step, IdeaScale provides the platform, expertise, and proven framework to turn employee insights into measurable outcomes. Purpose-built for financial institutions, our solution streamlines every stage of the innovation process from idea collection and evaluation to implementation and impact tracking helping you drive results faster and with greater efficiency.



